



## The health insurance racket and how to beat it

John E Gregg

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PREFACE: In compiling this indictment of the health insurance industry I have referred to published sources and my private files. I have also drawn heavily upon my personal experiences as a special agent for the FBI, where I learned the spy techniques that the insurance industry uses; a practicing lawyer representing hundreds of claimants in their eternal fights with insurance companies and frequently the companies themselves and their agents; and as a health insurance writing agent, general agent, and company instructor-trainer.

In a recent newspaper column called "The Insurance Bug," William F. Buckley, Jr., said: "There is a great bitterness building up against the insurance people even as it built up in recent years against the medical profession, as a result of increased difficulty in getting a doctor to come to you when you were sick. The solutions are by no means obvious, but it is obvious that the insurance world is sound, sound, corpulently asleep. They will alas be awakened not most likely by a young and spirited entrepreneur, but by the heavy hand of government."

The author hopes to speed that day.

(From the Introduction): There is no book about health insurance that tells the real story. Not a single voice has been raised on behalf of the policyholder or the worried, frustrated American who seeks to allay the dread of financial disaster by purchasing more private health insurance. I assume that no writer has had the knowledge and the motivation to say that private health insurance has failed to provide anything resembling health security for American families.

As a result of my hard first-hand experience I have that knowledge. My motivation springs from my own frustration... as a result of my efforts to assist the people whom I unwittingly fleeced by means of health insurance policies I sold them... This book presents an indictment and evidence of guilt.



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#### **Cynthia Johnson:**

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#### **Stephen Mosley:**

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